3D TRASAR™ TECHNOLOGY:

Good for Water. Good for Business.





INTRODUCTION

OVERVIEW

SMART TECHNOLOGY

CONNECTED CHEMISTRY

EXTENSIVE EXPERTISE

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However, it poses great challenges:

Water is a ° Powerful Force in a Business Operations.

ECHLAB

Inconsistent Quality

- Susceptible to Contamination
- Difficult to Monitor and Manage
- Decreasing Supply / Scarcity
- **Stringent Industry Demands**

Inefficiency, Waste, Hazards and Expense

With 3D TRASAR[™] Technology, you can harness the power of water to achieve your goals.

WE OPTIMIZE AND REDUCE YOUR:

SO YOUR OPERATION CAN GROW MORE:

Water Use

Risks

Efficiently

Reliably

Costs

Profitably

NALCO Water



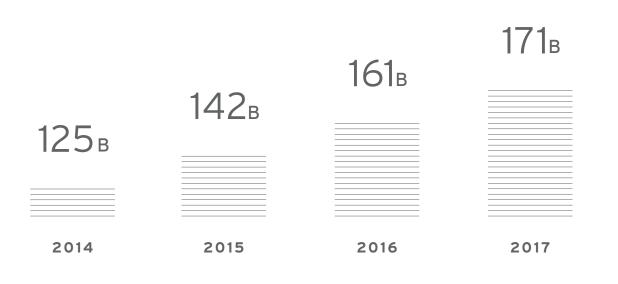
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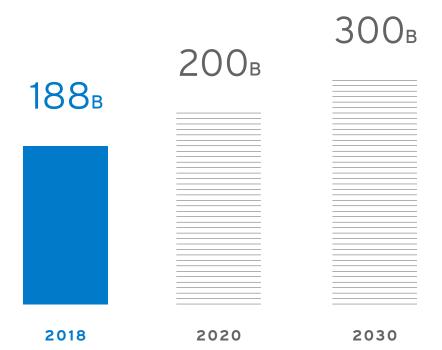
CONNECTED CHEMISTRY



3D TRASAR also preserves water for our planet. Our ambition is to save 300 billion gallons by 2030.

ANNUAL WATER SAVINGS:







3D TRASAR™ Technology Overview



3D TRASAR

The world's most comprehensive and advanced water performance system.

OUR 3D TRASAR TECHNOLOGY OVERVIEW:

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3D TRASAR Process

ECOLAB | NALCO Water



ACTIONABLE INSIGHTS

GETTING STARTED

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At Nalco Water, we are always there when we're needed.

3D TRASAR Ecosystem

Designed to support your unique water needs, 3D TRASAR uses a linked ecosystem of smart technology, connected chemistry, extensive expertise and actionable insights to further optimize your operation.

Connected Chemistry Smart Technology

Extensive Expertise

NALCO Water ECOLAB

Actionable Insights

POWERED BY ECOLAB3DM

INTRODUCTION



3D TRASAR Process

On-Site Technical Services/Expertise

Chemicals & Equipment

Modeling & Optimization

Best-in-Class Automation

System Assurance Center

Customer Data Services

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Smart Technology

ECOLAB | NALCO Water

ACTIONABLE INSIGHTS

Technology

Delivering value through the power of information and cloud services.

OUR SMART TECHNOLOGY:

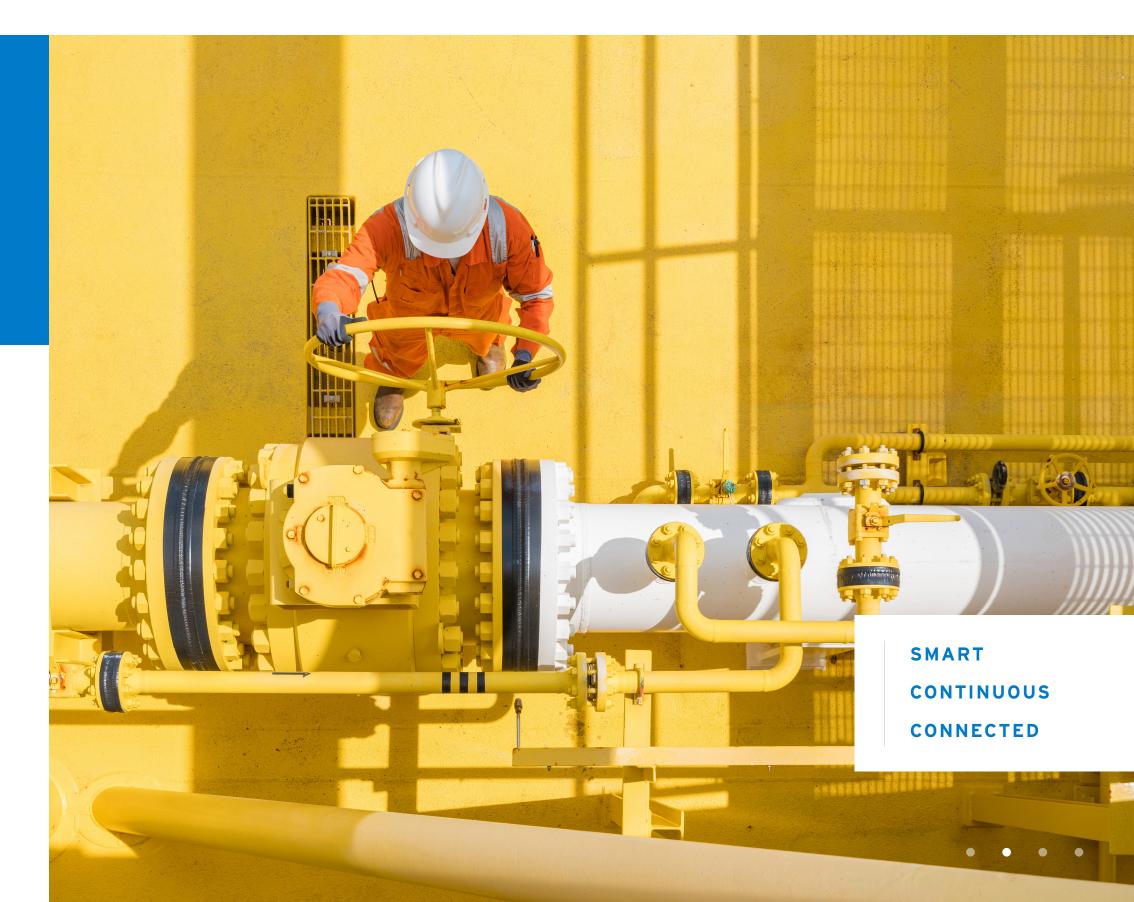
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Detect, Determine, Deliver





ECOLAB NALCO Water



Detect, Determine, Deliver

The reliable and connected 3D TRASAR controllers detect system upsets and determine needed corrective action, to deliver exceptional performance.

DETECT

System variability and operational problems with world class automation and 24/7 monitoring.

NALCO Water

DETERMINE

Corrective actions needed based on proprietary chemical control algorithms.

DELIVER

Improved results that drive optimal performance and savings. NALCO Water



Our advanced 3D TRASAR controller collects real-time data for key operating parameters that act as leading indicators of system performance.

With over 40,000 units worldwide and over 15 years of continuous innovations, it is the industry standard for feed, control and monitoring technology.

3D TRASAR"

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3D TRASAR Controller

LEARN MORE 7

Connected Chemistry

ECOLAB | NALCO Water

GETTING STARTED

Chemistry

Custom-fit chemistry, selected and fed to meet your system's needs.

OUR CONNECTED CHEMISTRY:



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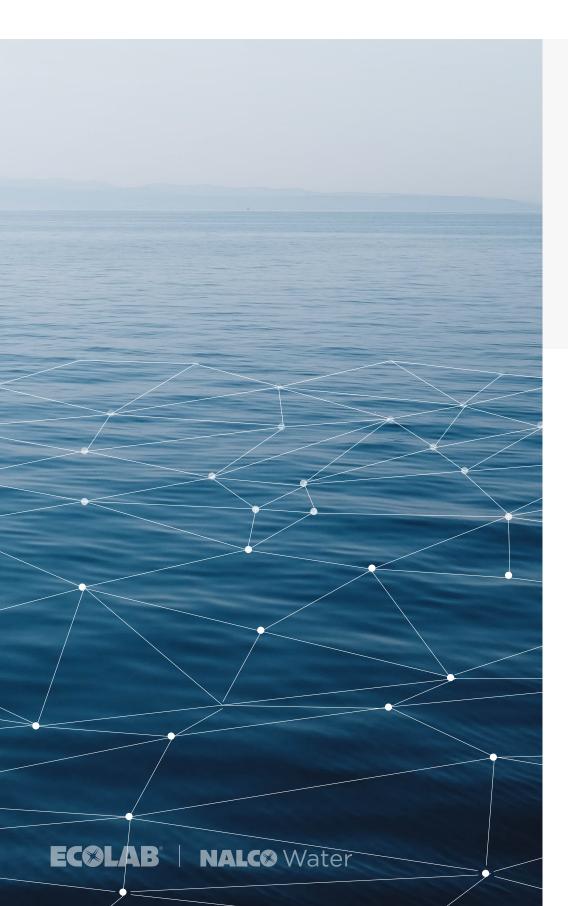
Continuous System Monitoring

Consistent Water Quality

ECOLAB | NALCO Water



VISIBLE CUSTOM-FIT CONNECTED



Continuous System Monitoring

Our connected chemistry provides superior control, automated responses and actionable insights to deliver exceptional results.

OUR CONNECTED CHEMISTRY CONTINUOUSLY MONITORS:

Total System Performance

Water and Energy Use

Your Key Performance Metrics



Consistent Water Quality

Level out the peaks and valleys of incoming water quality to ensure operational consistency and reliability.

OUR CONNECTED CHEMISTRY MONITORS AND OPTIMIZES EVERY ASPECT OF YOUR WATER:

Conductivity	pH Levels	Tu
Flow Rates	Corrosion	Sc

ECOLAB | NALCO Water



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caling Potential

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CONNECTED CHEMISTRY

EXTENSIVE EXPERTISE

Extensive Expertise

ECOLAB | **NALCO** Water

LEINSIGHTS

GETTING STARTED

Expertise

Behind every Nalco Water customer is an unparalleled team of professionals.

OUR ACTIONABLE INSIGHTS:







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KNOWLEDGEABLE RESULTS-DRIVEN EXPERIENCED

Local Expertise

Local service representatives providing hands-on expertise to manage system performance and ensure operational objectives are met.

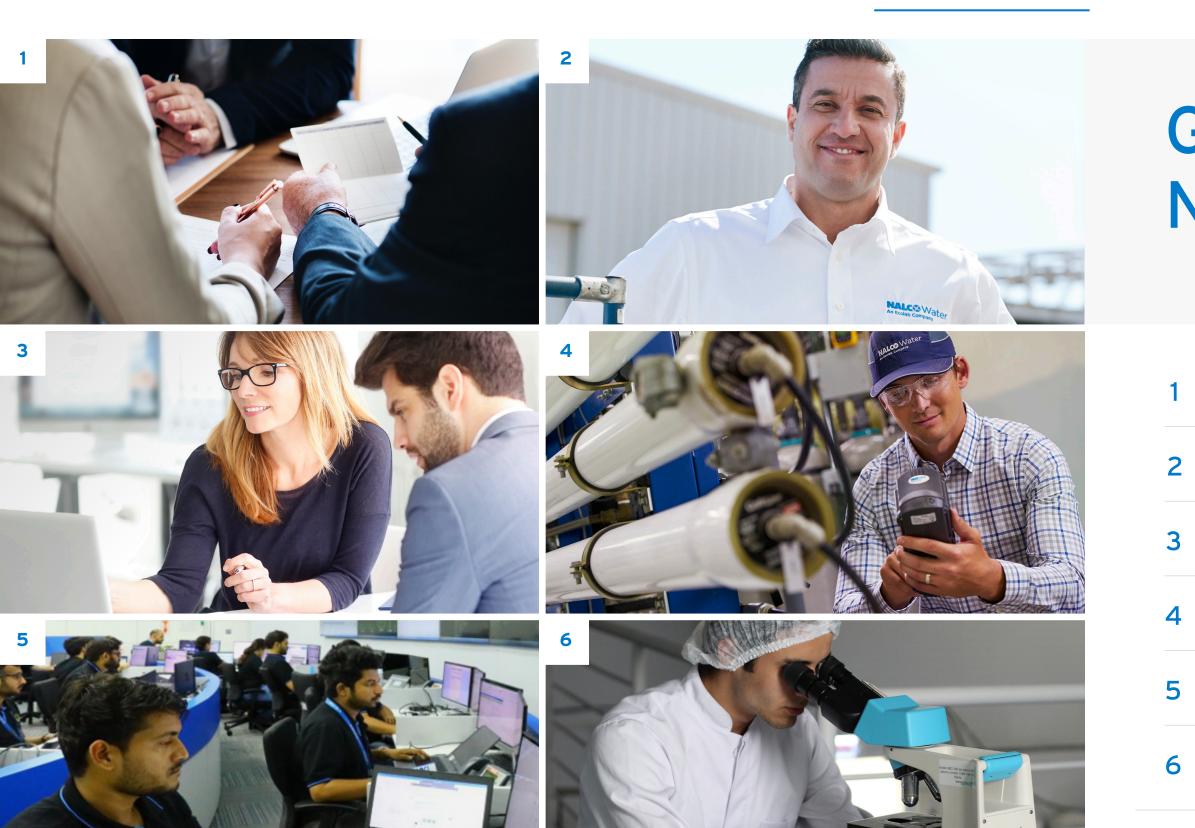
6,000 On-Site Experts Hands-On Problem Solvers

Knowledgeable

Results-Oriented

ECOLAB | NALCO Water





ECSLAB NALCO

Global Support Network

Industry-Aligned Business Teams

Industry Technical Consultants

Peer Connected Communities

Equipment Help Desk

Technical Expertise Center

Research & Development Scientists

CONNECTED CHEMISTRY

Actionable Insights

EC&LAB[®] | NALC[®] Water

ACTIONABLE INSIGHTS

GETTING STARTED

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A Assets

Asset

Insights

Delivering value through the power of information and cloud services.

OUR ACTIONABLE INSIGHTS:

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System Assurance Center



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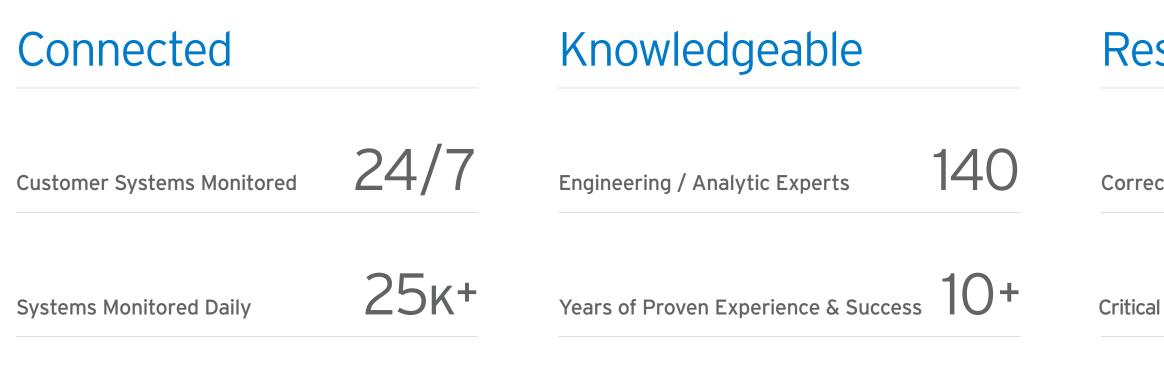


ACTIONABLE INSIGHTS

GETTING STARTED

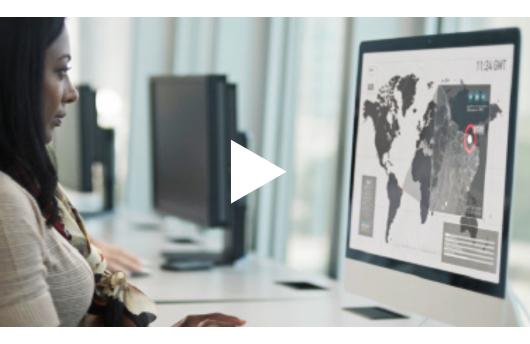
System Assurance Center

The global center for 3D TRASAR, comprised of proactive experts watching over your water systems and delivering real results.



ACTIONABLE INSIGHTS

GETTING STARTED



Responsive

Corrective Actions Taken

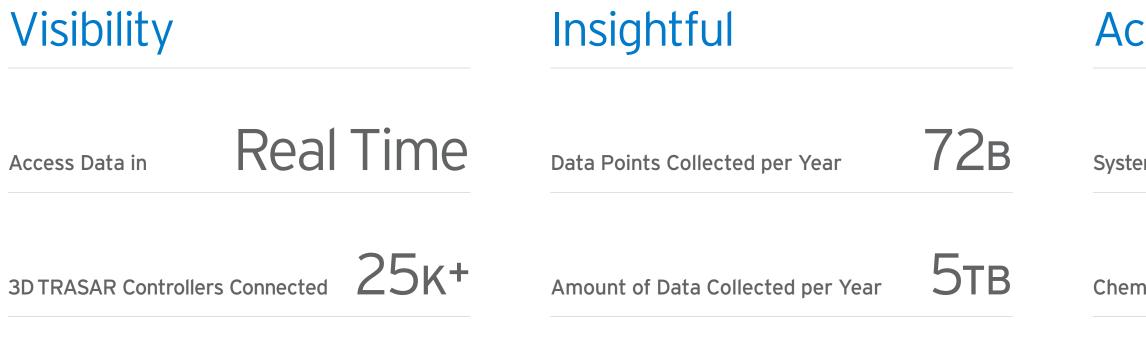
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Critical System Upsets Averted per Year

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Dashboards and Reports

Access real-time data visibility via online dashboards, allowing you to track system performance and benchmarks.



ACTIONABLE INSIGHTS

GETTING STARTED



Actionable

System Reports Sent per Month 68k Chemical Tank Levels Monitored

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INTRODUCTION

OVERVIEW

SMART TECHNOLOGY

CONNECTED CHEMISTRY

EXTENSIVE EXPERTISE

Perform an initial walk through and listen to understand your needs.

Customize our offering and develop recommendations.

Present proposal and implementation schedule.

Building the Right Solution to Achieve Your Goals.



Listen

Learn

Identify opportunities for improvement.

Plan

Begin

CONTACT US TO GET STARTED 7

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